# STAMFORD®

## For quality and reliable performance



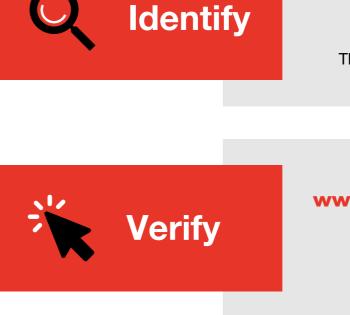
## One loose connection is all it takes to put your business in danger

The illegal trade of counterfeit alternators is endangering the reputation and financial success of generating set manufacturers, as well as putting lives in danger.

Counterfeiting is a global problem.

# Know where to buy, how to specify and how to authenticate

Since 2012, all genuine **STAMFORD**<sup>®</sup> alternators have a unique, high security, 3D hologram affixed to the machine, which gives visual confirmation of authenticity plus a unique hologram identity number that when keyed into the secure website, gives instant verification of the alternator's identity.



Specify

Keep your employees and your business safe, always look for the hologram.



## Genuine **STAMFORD**<sup>®</sup>.



The unique 3D hologram – it's your quality assurance mark.

### www.stamford-avk.com/verify

Check alternator authenticity instantly online.

## No compromise, only genuine guarantees

We guarantee that every product we produce matches the quality, robustness, and proven performance you expect from the **STAMFORD**<sup>®</sup> range. Built to our quality assured standards **STAMFORD**<sup>®</sup> products benefit from a global support network, extensive research and development, and world-leading expertise.

Our products are in some of the harshest environments in the world however their performance and durability remain uncompromised.

Wherever you are, Cummins Generator Technologies is there to serve your business.

**Our Heritage** 

#### Over 100 years of setting 400 the standards for the power generation industry

Our alternators are renowned for their exceptional build quality, longevity and electrical safety.

### **Quality throughout** the process

We set the standard for built-in quality, ruggedness and reliability. By following our renowned operating systems and only using premium materials, we design quality into every step of the process, providing our customers with guaranteed quality products.

**Tailormade designs** 

A key objective is to leverage the specialist engineering skills within Cummins Generator Technologies to enhance user experience by optimising product integration through tailored engineering and product solutions to specific customer requirements

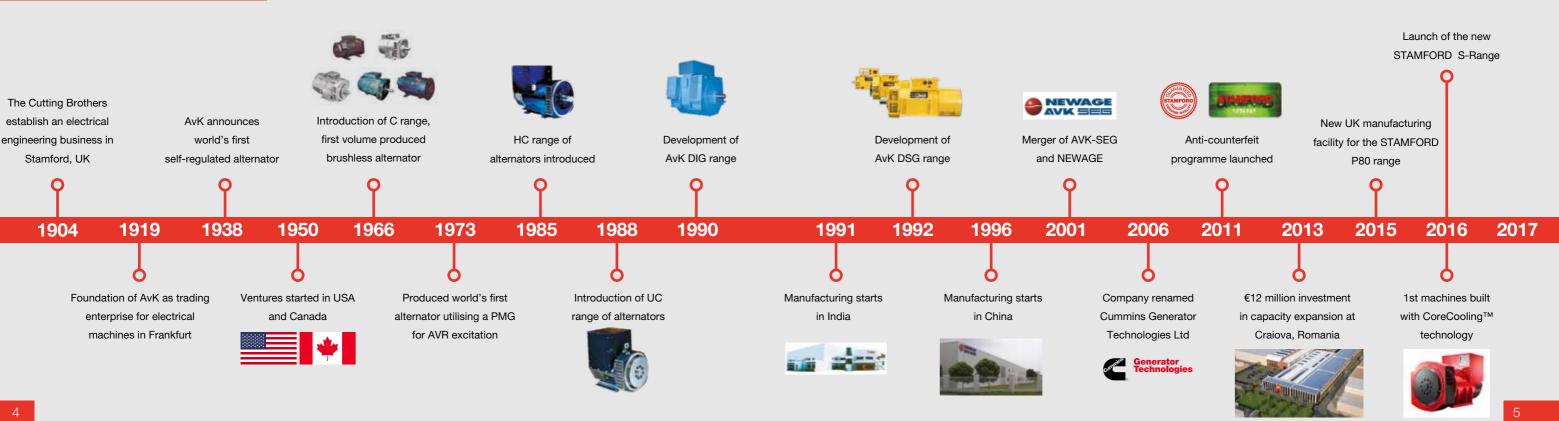
## **Application understanding**

The dedicated talented team of experienced engineers support customers as they venture into new market segments and integrate product designs to ensure superior fit to market, whilst ensuring quality and reliability.

### **Continuous innovation**

A commitment to continuous research and development, our Innovation Centre at the University of Nottingham and our global reach allow us to focus on developing to continue meeting our customers' needs.

ARAN



## **5%**

Counterfeit goods make up between 5 - 7% of world trade, worth an estimated **\$600 billion** a year, according to World Customs Organization.

The international counterfeit industry is worth over

# **\$1.75** trillion

## Fake, a genuine crime

## Poor quality, no support, no guarantees

The potential risks and dangers of buying a counterfeit product far outweigh any short-term benefit. In certain cases, counterfeit and imitation products are of such poor quality and perform so unreliably that businesses are forced to close due to power outages.

And, with no support, after-sales services or guarantees, the risks of substandard performance, shortened life span and a high rate of failure are considerable and costly.



The use of counterfeit products could put your business, reputation and investments at risk.

To protect our customers from what has become a global threat, we have adopted a 'zero tolerance' approach to counterfeiters. This means using the protection afforded by registered trademarks and patents and pursuing counterfeit manufacturers through the appropriate channels, culminating in litigation, to break the counterfeiters' supply chain.

## STAMFORD®, genuine quality

Cummins Generator Technologies is part of Cummins Inc., a global power leader famed for its corporate responsibility and consistently ranked as one of the world's most ethical companies by The Ethisphere® Institute.

### **Genuine protection**

Together we are committed to protecting our customers and their businesses against

the dangers of illegal, counterfeit and imitation products

## 3

#### Genuine partnerships

Feedback provided by partnerships with our

customers forms a unique combination of knowledge, dependability and innovation, turning everyday service into customer support excellence.

## $\checkmark$

Genuine safety

We don't take chances with your safety. We design-in safety as standard. All of our alternators

undergo rigorous testing and meet the required international standards.





#### **Genuine standards**

We offer premium quality alternators in the range 7.5 to over 11,200 kVA, built in

accordance with international standards and product specifications and known for robustness, reliable performance and versatile configurations.

Buying a **STAMFORD**<sup>®</sup> provides value and assurance over the lifetime of the product. For prime power when customers uptime is paramount or for standby when starting just has to happen. **STAMFORD**<sup>®</sup> stands for dependability.

## **STAMFORD**<sup>®</sup>

## One weak link is all it takes to break your business

Counterfeit alternators are a serious problem. Keep your employees and your business safe, **always look for the hologram.** 

Only a genuine **STAMFORD**<sup>®</sup> carries this unique 3D holographic code, find out more at: www.stamford-avk.com/verify





One STAMFORD<sup>®</sup>. One Standard. Genuine since 1904



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